

JOB TITLE: Technical Sales Engineer, located in the Czech Republic

JOB DESCRIPTION

DUTIES OF ROLE

- Promote Hot Gas Filter Elements, Cement Boards, Millboards and other products of Tenmat High Temp Unit (<https://www.tenmat.com/high-temperature-materials/>)
- Manage, maintain, develop and grow long-term relationship with customers
- Search for new clients, identify new applications for our products through customer contacts
- Regularly visit customers and carry out trials; travel abroad
- Attend to trade shows, exhibitions and conferences
- Deliver technical presentations and demonstrate how the products meet client`s needs
- Solve customers issues and problems with quality, delivery, drawings and documents
- Record account information into the CRM database

EDUCATION AND TRAINING

- Fluent English
- Technical/engineering background preferred
- Clean driving license
- Proficient Microsoft Office skills
- Strong presentations skills
- Other Language skills is a big benefit
- Experience in using computer software

PERSONAL ATTRIBUTES

- Excellent communication skills; both written and verbal
- Ability to listen and understand fully your customer`s needs
- Proactive approach and a desire to complete work in a timely manor
- Enjoy taking ownership an ensure customers satisfaction is high
- Organised and methodical in your approach to work
- Strong presentation, organization and time management skills
- Entrepreneurial spirit and great work ethic
- Great attention to detail

We will offer you a competitive salary, company car for personal use and more!

For more information please contact David.Slowik@tenmat.com or call +420 734 233 870